SB 202

Mike Dohlen

From:

"Dugan Lyons" <dfyons89@hotmail.com>
"Mike Dohlen" <miked@gustobev.com>
Tuesday, February 01, 2011 4:25 PM

Sent: Subject:

FW: hours

> Date: Mon, 31 Jan 2011 13:56:47 -0700

> Subject: hours

> From: harvjohn@harvestmoonbrew.com

> To: dfyons89@hotmail.com

> Dugan,

>

> Just to let you know, Harvest moon Brewing could care less about the tap

> room hour shift. We are a manufacturing facility and our business plan is

> to manufacture quality beer using as many Montana made products and

> personnel as possible for the purpose of distribution both within and

> outside of Montana. We have a small tasting facility that is open for

> samples from 10 am to 4 pm, Monday thru Friday. We do not run a bar in

> Belt, MT, a town of 700 people. We are not open until 8pm and we are not

> open at all on the weekends. I sincerely hope that your wholesale

> customers do not remove our beer from their line-up. We are a supplier,

> not a retailer.

>

> Sincerely,

>

> John Ballantyne

> Harvest Moon Brewing

>

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Mike Dohlen

From:

"Tim O'Leary" <to@kettlehouse.com>

To:

<miked@gustobev.com>

Sent:

Thursday, February 03, 2011 4:57 PM

Subject:

For your information

Hi Mike

We at Kettlehouse believe in working with our trade partners towards collaboration and compromise whenever it comes to legislative matters. We do not feel that SB202 accomplishes that. I understand there are ongoing negotiations between the MBA and the MTA and we hope that an agreement acceptable to both parties as well as the Montana Beer and Wine Wholesalers can be reached. Our main concern right now is meeting the growing demand from grocery and c stores, as well as restaurants and taverns, for our cans and draft offerings. Yes we operate a vibrant taproom that has helped build a demand for our higher margin craft beers. But our growth has come from the wholesale side of our business. We like how things currently work and would need to see both sides work on a compromise before we supported any change in the laws. Thanks for your support.

Tim

Sláinte Tim O'Leary Kettlehouse Brewing Company LLC www.kettlehouse.com

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